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# Why does the Presence of Environmental Contamination Matter??

- Depresses Property Value
  - ► Liability Risk
  - ▶ Potential cleanup costs
- Increased Transaction Costs

# PRICES SLASHED

# **Buyer's and Seller's Conflict**



# **Buyer's and Seller's Conflict**



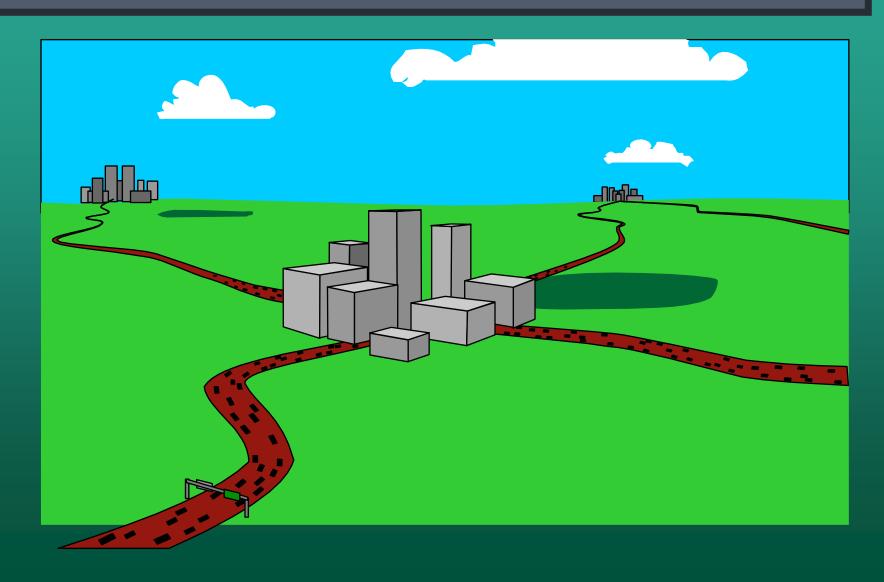
# **Statutory Disclosure Obligations**

- Residential Property Condition
  - ►Improved Property
    - Statutory form at Exhibit A
  - **▶** Unimproved Property
    - Pipeline location
    - Hazardous substances

# **Statutory Disclosure Obligations**

- Residential Property Owner's Association
- Rollback Tax Notice for Vacant Land
- Lead-based Paint
- Underground Storage Tanks
- MSWLFs

# **Hidden Treasures**



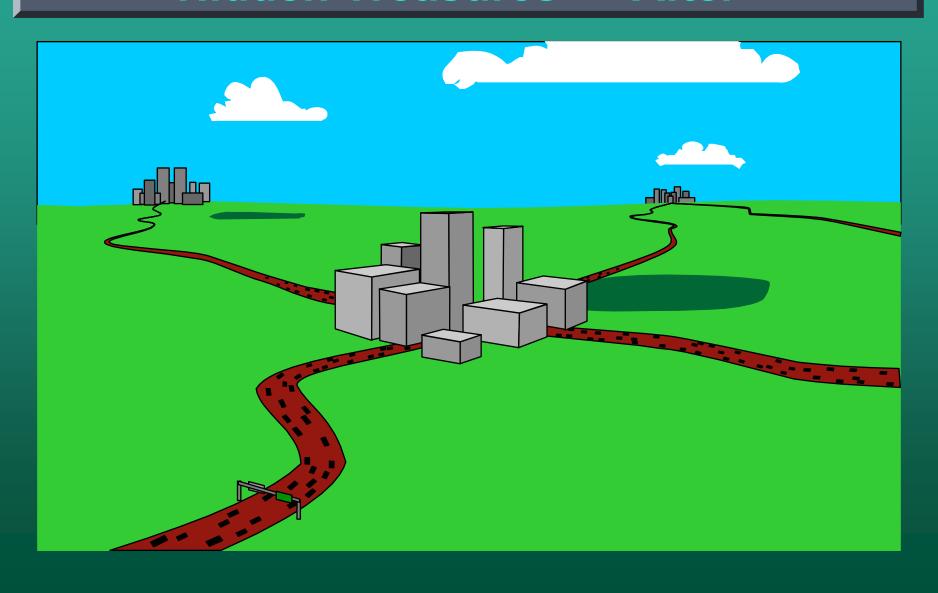
# **Curt Mudgeon**



# Hidden Treasures – "Before"



# Hidden Treasures – "After"



# **Ida Listic**



# Seller's Broker - Clu Lesascanby



# **The Fairatharts**



# Fairatharts' Environmental Consultant - Dr. Kent Findit



#### Fraudulent Misrepresentation

- Elements
  - ► Material representation
  - ▶ False
  - ► Known false or recklessly without knowledge
  - ▶ Intention for reliance
  - Action in reliance
  - ► Injury

# Fraudulent Misrepresentation Non-disclosure

- Additional Element
  - ► Sellers duty to disclose
    - Defect not discoverable by exercise of ordinary care
    - Confidential/fiduciary relationship between buyer and seller

#### Fraudulent Misrepresentation Fraudulent Concealment

- Additional Element
  - Seller had actual knowledge of acts concealed and fixed purpose to conceal the wrong

#### Remedies for Fraudulent Misrepresentation

- Actual Damages
  - ►Out of pocket
  - ▶ Benefit of the bargain
- Special/Consequential Damages
- Rescission
- Punitive

#### **Negligent Misrepresentation**

- Elements
  - **▶**Business transaction
  - ► False representation
  - ▶ Negligence
  - ▶ Reliance
  - ► Monetary damages

Remedies for Negligent Misrepresentation

Pecuniary loss

#### DTPA

- Broad protection for consumers from false and misleading acts
- No reliance required
- Few defenses
- Remedies include attorneys fees and treble damages

Fraud in Real Estate and Stock Transactions Act

- Elements
  - ► False representation
    - Intended to induce
    - Reliance

Fraud in Real Estate and Stock Transactions Act

#### Remedies

- ▶ Benefit of bargain or out of pocket damages
- ▶ Rescission
- ► Exemplary damages if actual awareness of falsity or failure to disclose falsity of representation

# How Does a Seller Avoid Nondisclosure Risk?



## **Avoiding Nondisclosure Risks**

### Disclose When:

- Statute or Rule Requires
- Known Material Defect
- Constructive Knowledge of Material Defect
- Defect Not Reasonably Discoverable
- Confidential Relationship

## **Allocating Nondisclosure Risk**

The "As Is" Clause to the Rescue?

- Sale made with all latent and patent defects, and without representations or warranties
- Parties are free to contract -allocate environmental liabilities

## **Allocating Nondisclosure Risk**

Maybe not . . .

- May be invalid if fraudulently induced
- Must disclose facts not reasonably discoverable

# **CERCLA Liability**

#### The Innocent Landowner Defense

- Buyer has no reason to know of release or threatened release of hazardous substances on the property
- Buyer has undertaken all appropriate inquiry

Discovery of a Release

- Obligations Burden Owners
- Discovery may trigger statutory requirements

#### Discovery of a Release

- From Storage Tank Systems
  - Must report within 24 hours of discovery of suspected or confirmed release
- Non-Tank Releases
  - ► Governed by Texas Water Code § 26.039

Discovery of a Release - § 26.039

"Whenever an <u>accidental discharge</u> or <u>spill</u> occurs from any activity or facility which <u>causes</u> or <u>may</u> <u>cause pollution</u>, the individual operating, in charge of, or responsible for the activity or facility shall notify the Commission as soon as possible and not later than 24 hours after the occurrence."

Discovery of a Release - § 26.039

"Accidental Discharge"

"act or omission through which waste or <u>other</u> <u>substances</u> <u>are</u> inadvertently <u>discharged</u> into water of the state."

Discovery of a Release - § 26.039

#### "To Discharge"

"To deposit, conduct, drain, emit, throw, run, allow to seep, or otherwise release or dispose of or to allow, permit or suffer any of these acts or omissions."

Discovery of a Release - § 26.039

#### "Spill"

"An act or omission through which waste or other substances <u>are</u> deposited where, unless controlled or removed, they <u>will</u> drain, seep, run or otherwise <u>enter</u> water in the state."

Discovery of a Release - § 26.039

"Other Substances"

those "which <u>will</u> cause p<u>ollution</u>" if discharged into water.

Discovery of a Release - § 26.039

#### "Pollution"

"the alteration of the physical, thermal, chemical, or biological quality of, or the contamination of, any water in the state that renders the water harmful, detrimental, or injurious to humans, animal life, vegetation, or property or to public health, safety, or welfare, or impairs the usefulness or the public enjoyment of the water for any lawful or reasonable purpose."

